

PRESS RELEASE For immediate release

DEVMONT PARTNERS WITH HILTON FOR NEW HOTEL OFFERING AT WESTBURY MONTREAL

Dual-build Hilton Garden Inn Homewood Suites hotel set to open in 2020 as part of the latest development project in Montreal's Midtown location

MONTREAL, February 19, 2018 – Montreal real estate developer, <u>Devmont</u>, is proud to announce its partnership with Hilton for the hotel offering of its Westbury Montréal development project. Set to open in 2020, the new hotel will be an integral part of Westbury Montréal's community life, boasting a central location in Quebec's metropolis. The 261-room dual-branded hotel complex will feature 141 rooms under the <u>Hilton Garden Inn</u> banner and 120 suites under the <u>Homewood Suites</u> banner. The company is also pleased to announce it is partnering with U.S-based <u>Urgo Hotels & Resorts</u> hospitality group for the management of the new hotel.

"We are thrilled to partner with Hilton for the Westbury Montréal development project. The Hilton brand under the management of Urgo meets the high-quality standards of our new condominium project and reflects the excellence of the proximity services that will be offered in the community," said Sam Scalia, Devmont president.

Located in the booming new neighbourhood, at the intersection of Town of Mount Royal, Hampstead and Côte-des-Neiges-Notre-Dame-de-Grâce, the new Hilton hotel will be situated a short distance from the Montreal Trudeau Airport and city center, with direct access to major highways. Nestled in the heart of Westbury Montréal's community, the dual-build hotel will offer guests direct access to local services on site which will include several restaurants, a pharmacy and a supermarket. In this transit-oriented development, hotel guests will be able to easily experience the best the city of Montreal has to offer, with easy access to the subway.

"The combination of Devmont, Hilton and Urgo has led to the planning, design and implementation of a truly best in class hotel complex that will provide a spectacular amenity to different guest segments and will add substantial value to local businesses" added Kevin Urgo, Principal & Managing Partner at Urgo Hotels & Resorts.

Westbury Montréal is a new urban development that will include 550 high-quality residential condos in four towers, an office tower, retail spaces, several restaurants and a central park. The multi-phase condominium development will be built on a 370,000-square-foot plot of land situated amidst an urban oasis, surrounded by modern buildings with a sophisticated architectural style, and enhanced by a network of sidewalks and stone alleys. With its European touch, this new Montreal neighbourhood and

Hilton Garden Inn and Homewood Suites dual-build hotel will sit in an environment designed according to sustainable development standards.

Offering convenience and ease of access to both business and leisure travellers, the hotel will feature services and amenities which include meeting rooms that can accommodate up to 350 people, a restaurant, a 4,500 sq. ft. multifunctional ballroom and a 2,800 sq. ft. outdoor garden-terrace suited for events and receptions to meet the needs of all Montrealers in this central location. Hilton Garden Inn caters to the evolving needs of today's traveller. Guests will have a variety of on-site dining options include a full-service bar, a 24-hour grab-and-go retail space and a self-serve specialty coffee bar. Other brand amenities include complimentary Wi-Fi throughout the property, a state-of-the-art fitness center and an indoor pool. Homewood Suites by Hilton Westbury Montréal will offer all-suite accommodations, featuring fully equipped kitchens and separate living and sleeping areas. Guests will also receive complimentary daily full-hot breakfast, evening social Monday-Thursday, Wi-Fi and a grocery shopping service*.

"The addition of a dual-branded Hilton Garden Inn and Homewood Suites by Hilton showcases two of the best offerings of the Hilton portfolio," said Bill Duncan, global head of focused service and all suites brands, Hilton. "We look forward to working with Devmont Properties over the next two years as we make their investment a reality for the Montreal community."

The groundbreaking on the new hotel will begin in summer 2018. The first phases of the multimilliondollar development project are scheduled to be delivered by 2019 with the completion of the hotel and condo towers. The entire Westbury Montreal complex will be completed by 2022.

> High-resolution 3D renderings of the hotel can be found here: <u>https://edelmanftp.box.com/v/Devmont</u>

*Guest pays for groceries. Other restrictions apply.

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About Devmont

Devmont is a leader in the real estate development industry. Founded in 1998 by brothers Sam and Joseph Scalia, Devmont has earned an enviable reputation for delivering high-quality residential and commercial properties featuring distinctive architectural designs and meticulous finishings that surpass industry standards. Today, Devmont is creating and building lifestyle projects as well as new neighbourhoods, which significantly contributes to Montreal's urban development. Devmont surrounds its development division with the most qualified project managers and the top professionals in the industry. It also boasts a construction team that delivers quality condominiums featuring their trademark flair and attention to detail. For more information, visit <u>www.devmont.ca</u>

Urgo Hotels & Resorts

Urgo Hotels & Resorts is a Bethesda, Md.-based hotel company that develops, owns and/or operates distinctive and unique hotels and resorts in major markets and resort locations in the U.S, Canada and

the Caribbean. The current portfolio is comprised of 43 hotels with more than 6,300 rooms, including eight under construction and an active pipeline of acquisition and development projects. Urgo Hotels & Resorts has six properties in Montreal and eleven in Canada. The company develops, builds, and operates for its own account, as well as provides third-party management and asset management services. Additional information about the company may be found at <u>www.urgohotels.com</u>.

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