

BUILDING A WHOLE NEW COMMUNITY

The Westbury Montréal condominium project will feature many elements in addition to housing for a well-rounded lifestyle

BY BRENDA O'FARRELL



NOT ALL CONDO PROJECTS are created equal. It's a reality the developers of Westbury Montréal put a lot of stock in, because their aim is not just to build condominiums. They are building a complete community.

"What distinguishes the Westbury from other projects is that it's going to be a brand-new neighbourhood," explains Sam Scalia, co-owner of Devmont, the developer behind the Westbury Montréal mixed-use project.

Located on a large 370,000-square-foot site at Decarie Boulevard, near the intersection of Westbury and De Courtraï Avenues in the Côte des Neiges area, the Westbury Montréal is designed to be a fully integrated community where people come together to live, work and play.



The development will include 550 condo units, coffee shops and other retail outlets, including a specialized grocery store and pharmacy, an office complex, and a Hilton Garden Inn hotel surrounding a central park.

In all, there will be six 12-storey buildings that will offer large living spaces and expansive communal areas, including rooftop terraces, a full gym, entertaining and reception spaces, restaurants, and a large lobby that will provide owners with a prestigious setting. And given that much of the Côte des Neiges area is comprised mainly of three- and four-storey buildings, many units in this project will offer unobstructed views. "When you are buying in our project, you're not just buying 1,000 square

feet," Scalia says. "You're not just buying what's within the walls. You're buying beyond the walls."

Scalia says buyers will also have the option to purchase large living spaces. Aimed at families and couples who are downsizing but still want the luxury of spaciousness, half of the units will offer two- and three-bedroom accommodations.

"We deliver nicely designed spaces, nice amenities – and large amenities," Scalia says.

The Westbury will also offer the convenience of location. "We're central. We are connected to public transit. We're connected to the major arteries," he adds.

About 85 per cent of units in Phase 1 and 60 per cent of Phase 2 have been sold, Scalia

says, with delivery planned for September 2019. Phase 3 of the project will be launched in September with units scheduled to be completed by November 2020. Prices range from \$240,000 for a 600-square-foot one-bedroom unit to \$1 million for a 2,000-square-foot space. ➤

Westbury Montréal
4301 Jean Talon Blvd. W., Montreal
514-437-2455
www.westburymontreal.com